



CASE STUDY

Guard Service & Remote Video Monitoring



PROBLEM

Local business experiencing burglary, vandalism, nighttime trespassing and juveniles swimming in pool during closed hours. They were concerned that with no lifeguard on duty, someone might get hurt or expose the company to liability. They were using a Titan Security Officer four hours per night to be on-site during closed hours. The officer would interact with anybody on property (including customers of the client and trespassers), find and secure doors left open or unsecure and provide a strong, visible deterrent. The property also contracted Titan Protection to provide patrols of the property during hours the on-site officer was not on duty.

SOLUTION

Titan Protection suggested the implementation of Remote Video Monitoring using the existing camera system already in place. Also recommended: an upgrade to the existing camera system to provide VideoIQ encoders to four key property cameras. These cameras covered “choke points” or entrances and exits, so Titan Protection would be notified of any movement on the property. These encoders also allow for two-way audio to interact with people on the property.

Titan continued to utilize the existing patrol service. This allowed for a visible presence on property, as well as nightly door checks, and Roadside Assistance to customers and employees of the client. The patrol service was also available to respond to any activity on the property. The police department was very slow to respond (if at all) to reports of juveniles in the pool, which usually occurred late-night on weekends during peak call volume for them. Titan was able to react quickly and efficiently using two-way audio and patrol response, as well as provide a 24-hour solution (as opposed to only four hours of on-site security).

Our technology allows us to “Voice Down” would-be criminals.

OLD SOLUTION	
Patrol service	\$500/mo.
On-site guard service	\$1,980/mo.
Total	\$2,480/mo. (\$29,760/yr.)

TITAN SOLUTION	
Patrol service & remote camera monitoring	\$1,250/mo. (\$15,000/yr.)
Initial equipment upgrades to add analytics & audio to existing camera system	\$6,000
Total savings	\$1,230/mo. (\$14,760/yr.)
Total savings year 1	\$8,760 (with equipment upgrade)
Savings over 5 years	\$67,800

This is only replacing a four-hour, on-site officer. Most clients are replacing an officer with eight to 24 hours of coverage per day. This also provides a better overall solution, rather than just four hours of on-site per night.

ABOUT GUARD SERVICES

At Titan, we believe in the power of deterring unwanted criminal activity before it starts. We are attentive, alert, and most importantly, visible, acting as deterrents for would-be criminals. When nothing happens, we've done our job. We look for highly skilled security experts who are ready and willing to go through the rigorous training and professional development we require. All of our officers are career-minded and dedicated to both our company and yours.

ABOUT REMOTE VIDEO MONITORING

Titan uses an unparalleled Remote Video Monitoring process to access your camera system to observe activity on your property, or view alerts of activity generated by your camera system. When alerted to any suspicious activity, one of our officers is dispatched. We monitor the situation and contact the police should we observe any crime that has taken place or is about to.

STOP CRIME BEFORE IT STARTS.

Titan Protection & Consulting is owned and operated by police officers ready to create a custom security solution tailored to your needs.

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